

Technical Sales Executive

Job Description

The Technical Sales Executive role is a combination of new business and account management. The role is pivotal to our reputation and high service levels.

It entails developing close and trusted working relationships with the clients that you look after and being on hand to help them with their technical issues. It's a varied role working with our latest mobile and web products that will provide you with an excellent knowledge base.

This opportunity will allow you to understand the details of a manufacturing business, its sales business and how it all maps to software.

You will build long-term client relationships and assist them with training to ensure they are using Windowmaker software to increase efficiency and productivity in their business.

If you...

- have a proven track record of both new business generation and account management, preferably in the manufacturing or software sector
- are an outgoing individual with a "can-do" attitude (attitude is the most important thing and we can consider training someone from outside of this market)
- are a good relationship builder
- have excellent oral and written communications skills
- have excellent customer service and time management skills
- are a problem solver with an ability to understand technical jargon

then this is the Job for you!

The Role

- Provide technical solutions and services to our existing account base
- Generate new business opportunities

The Package (In addition to the salary range given below)

- Uncapped OTE with competitive commission
- Mobile + laptop + car allowance
- Pension
- Training

What we're looking for

- A bachelor's degree in science or an engineering background is desirable
- French and or German fluency – an additional major language is desirable as we are a highly international company

Location: UK (WFH with monthly in-person meetings with Managers in Surbiton, Surrey)

To apply, please send your updated resume with a covering letter to hr@windowmaker.com

